

Responsive Technology Partners

Issue 45 | October 2022



WE MADE THE LIST FOR A THIRD YEAR IN A ROW!

On August 16th, Inc. Magazine revealed that Responsive Technology Partners is No. 474 on its annual Inc. 5000 list, the most prestigious ranking of the fastest-growing private companies in America. The list represents a one-of-a-kind look at the most successful companies within the economy's most dynamic segment—its independent businesses. Facebook, Chobani, Under Armour, Microsoft, Patagonia, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

"It is with thanks to our clients, employees, shareholders, and supporting families that Responsive Technology Partners is listed in Inc. 5000 Magazine as one of the fastest growing private companies in the United States for a third consecutive year. We are one-hundred percent focused on continuing to provide world-class customer service through industry-leading IT solutions that make every customer feel as if they are our only customer. I am so proud of our amazing employees which daily execute this mission with world-class technical skills, dedication, agility, and tireless work ethic that is the driving force behind this tremendous honor. We will continue to address the growing IT and cybersecurity needs of small to middle market clients. We will continue to support our future growth by recruiting the best talent that is looking for a work environment that values them as individuals."

- Steven McComas, CEO

The companies on the 2022 Inc. 5000 list have not only been successful, but have also demonstrated resilience amid supply chain woes, labor shortages, and the ongoing impact of COVID-19. Among the top 500, the average median three-year revenue growth rate soared to 2,144 percent. Together, those companies added more than 68,394 jobs over the past three years.

Complete results of the Inc. 5000 rankings, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000. The top 500 companies are featured in the September issue of Inc. magazine, which will be available on August 23, 2022.

"The accomplishment of building one of the fastest-growing companies in the U.S., in light of recent economic roadblocks, cannot be overstated," says Scott Omelianuk, editor-in-chief of Inc. "Inc. is thrilled to honor the companies that have established themselves through innovation, hard work, and rising to the challenges of today."

Responsive Technology Partners provides superior IT support services throughout North Carolina, Virginia, Georgia and Florida, as well as to other customers across the U.S. Our service offerings include IT support, cybersecurity and compliance, telephony, cloud services, cabling, access control, and camera systems. Simply put, our company's mission is "to provide world-class customer service through industry leading IT solutions that make every customer feel as if they are our only customer".

RALEIGH RECAP: RTP'S 5TH STOP ON THE CYBER SUMMIT TOUR

On Friday September 16th, Responsive Technology Partners hosted the Raleigh, SC Cyber Summit, an event designed to educate businesses and employees about cybersecurity. Speakers included members of NovaSOC, BoarderHawk, Wood Rogers, Area 1 Security, and Unitel Insurance.

"When there's more sophistication there's higher demand and higher focus for buttoning up your organizations," said Matt Gilbert on Cyber Insurance from Unitel.

Attendees were provided with a catered lunch service and were encouraged to ask questions and engage with the speakers.

"Sometimes the incident response plan can be so focused internally that (calling an outside source such as a lawyer or insurance provider) gets missed or gets put towards the bottom where we get the situations where something happened two weeks ago and now, they're notifying the insurance company and the law team," said John Pilch on Cyber Litigation from Wood Rogers, a legal company.

"If you think about it from your business perspective, if you had to be there for a week, how much would that cost you? How much would it cost you and your reputation, which is the intangible cost?" said Responsive Technology Partners' CRO Tom Glover in his closing remarks.

Responsive Technology Partners was honored to host a variety of speakers and attendees in Raleigh. RTP will be hosting their final Cyber Summit of the season in Marietta, GA on Friday, October 7th, 2022.

Discover Critical Cyber Security Protections EVERY Business Must Have In Place NOW to Avoid Cyber-Attacks, Ransomware, and Data-Breach Penalties.

CYBER SUMMIT 2022 ~ MARIETTA, GA

Sign up online now:

<https://www.responsivetechnologypartners.com/cybersummitmarietta/>

Where: DoubleTree by Hilton Hotel
Atlanta - Marietta
2055 S Park Pl NW
Atlanta, GA 30339

When: Friday October 7, 2022
11:30am-4:30pm

All attendees will receive
a FREE 360° Network and
Information Security Review,
a \$2,500 value!



FREE Admission limited to 100 registrants

SEASON FINALE!



GLBA Safeguards Rule Amendments

The Federal Trade Commission's (FTC) final rule that amended the Standards for Safeguarding Customer Information (Safeguards Rule) under the Gramm-Leach-Bliley Act (GLBA) became effective on January 10. The final rule expanded many definitions, including what is considered a "financial institution", as well as adding provisions concerning accountability, development and implementation of information security systems.

"As a practical matter, the amendments will likely require many financial institutions to revisit and revise their policies and procedures, including, for example, in the areas of risk assessments, vendor oversight, and incident response plans." (JDSUPRA).

Originally implemented in 2003, the public felt the Safeguards Rule required an update and in 2021 the FTC amended the rule based on developments in technology.



"The Safeguards Rule took effect in 2003, but after public comment, the FTC amended it in 2021 to make sure the Rule keeps pace with current technology. While preserving the flexibility of the original Safeguards Rule, the revised Rule provides more concrete guidance for businesses. It reflects core data security principles that all covered companies need to implement." (FTC).

The final rule broadened the definition of a financial institution to include "traditional banking functions, making, acquiring, brokering, or servicing loans or other extensions of credit, real estate and personal property appraising, collection agency services, credit bureau services, asset management, servicing, and collection activities, leasing personal or real property, and real estate settlement servicing". The rule also "exempts financial institutions that collect customer information from fewer than 5,000 consumers from certain requirements." (FDSUPRA).

Some provisions will not take effect until December 2022. These include: "The requirement to designate a qualified individual; The specific requirements for written risk assessments (please note that the requirement to perform risk assessments is effective now — only the criteria mandated by the final rule are not yet effective); The specific requirements related to implementation of safeguards based on risk assessments, which include the provisions on encryption and multifactor authentication; The requirement that "information systems" undergo continuous monitoring or periodic penetration testing and vulnerability assessments; Training and operational requirements for security personnel; The requirement to perform periodic assessments of service providers; The requirement to establish a written incident response plan to respond to and recover from security events materially affecting the confidentiality, integrity, or availability of customer information; and the requirement that the qualified individual's periodic reports be given in writing, regularly and at least annually, to the board of directors." (FDSUPRA).

Compliance for financial institutions is not optional. Companies should be preparing to implement safeguards into their programs to follow the guidelines laid down by the FTC.

"Affected entities should be proactive in implementing the significant operational requirements of the revised Safeguards Rule. The requirements are not light lifts, and the countdown clock to compliance is ticking." (JDSUPRA).

The FTC has recommendations on how to comply with the Safeguards Rule. These tips include but are not limited to these concepts:

"Regularly monitor and test the effectiveness of your safeguards; Train your staff; Monitor your service providers; Keep your information security program current; Create a written incident response plan." (FTC).

For more details surrounding the Safeguards Rule visit the FTC's website.



**SEE YOURSELF
IN CYBER**



**CYBERSECURITY
AWARENESS
MONTH 2022**

Responsive
Technology Partners

Welcome to Cybersecurity Awareness Month! Responsive Technology Partners is pleased to announce our participation in the Cybersecurity and Infrastructure Security Agency's (CISA) annual campaign where together, we can greatly increase your cybersecurity online, at work, and at home by taking a few basic steps.

Take Control of Your Digital Safety!

Throughout the month of October, get to know the basics of cybersecurity at cisa.gov/cybersecurityawareness-month. This is a great resource for your team as well anyone who could use a little refresher. This site will provide ways to learn and test your knowledge about:

- **Enable multi-factor authentication (MFA) for all important online activities to provide an additional layer of security**
- **Use a trusted password manager and strong passwords**
- **Recognize and report phishing attacks which can infect your machine with malware**
- **Update software to ensure the most current protection**

There will also be live events throughout Cybersecurity Awareness Month if you want to dive into a topic.

We are looking forward to helping your organization learn more about cyber basics and making us all more secure. Keep an eye out for announcements throughout the month! #SeeYourselfInCyber