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Responsive Technology Partners Announces Acquisition of Securis Systems

Tampa FL, December 5, 2022 — Responsive Technology Partners, a joint venture between Pineland Telephone Cooperative, Inc. and Wilkes Communications, announced December 1, 2022 the acquisition of Securis Systems located in Tampa, Florida. Founded over 10 years ago by Mr. Jeremy Axe as a ground-up technology operation providing IT support to the food service industry, Securis Systems has gained an outstanding reputation while sharing a similar mission and core values as Responsive Technology Partners. This new location will report to Mr. José Remon, RTP's President of the Florida Market, with support from both of Responsive's operational and marketing teams.

"The addition of Securis provides a new revenue stream in the point-of-sale system implementation and management as well as a material expansion in our Florida market assisting the growing demands for cabling installation and IT services. A team of 8 seasoned IT and cabling professionals join our growing RTP family today to push our overall headcount to 77 professionals in 4 states with 10 offices in 5 years. We are truly honored to have this opportunity and look forward in continuing the outstanding growth in Florida with Jose, Jeremy and the hard-working Florida RTP team driving this effort." RTP's CEO Steven McComas stated, welcoming the new team.



Steven McComas, CEO

Securis Systems founder Jeremy Axe, offering further details says, "After a decade of working and learning in the Corporate IT with various Hospitality Brands, I decided to branch out and take what I had learned on the corporate side and bring it to the Tampa Bay area's local restaurant community. Through hard work and dedication to our great clients, we were able to grow from one person working out a spare bedroom to a 8-person team serving clients throughout the United States. The growth we were able to achieve was the result of the faith our clients had in us. 95% of our growth over the years was derived from one of our existing clients introducing us to another one. That is something I've always taken great pride in."

José Remon, RTP's Florida Market President summarized the occasion by saying, "We are excited for Securis Systems to be part of RTP; our joined customers will benefit greatly with new product lines, like Hospitality, Security and Networking, as well as greater local support and availability. Both companies share the same core value system of believing that our customers come first as well as treating our employees right."

The acquisition became official December 1, 2022. To learn more about the acquired operation or its partners visit www.responsivetechologypartners.com

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