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Responsive Technology Partners, Inc., VTX1 Internet Announce Strategic Alliance, San Antonio, TX

San Antonio TX, August 28, 2023 —Southeastern-based Responsive Technology Partners announced plans to expand operations westward by forming a strategic alliance with broadband provider VTX1 Internet, located in San Antonio, TX.



Since its early days as a rural telephone service provider, Valley Telephone Cooperative has transformed phone service, becoming a leading broadband provider while offering internet and telephone services to roughly 40,000 customers in South Texas. The Cooperative has since combined its holdings, including VTXC Communications and VTX Telecom, to form VTX1 Companies. Currently, VTX1’s service area covers approximately 37,656 square miles: From Brownsville to just southeast of Austin, and from Laredo to Corpus Christi.

“The strategic alliance between Responsive Technology Partners and VTX1 - one of the largest internet companies in Texas - is a win for both organizations. As we work together to offer world-class managed technology and cyber security services to VTX1 clients, we look forward in supporting small to midsize businesses, governments, school systems, professional firms and hospitals operating in the VTX1 market area. Our alliance and combined expertise afford one-stop-shop world-class technologies solutions that are only afforded to larger companies to the VTX1 clients. VTX1 shares our mission to provide world-class customer service through industry-leading IT solutions that make every customer feel as if they are our only customer. We are blessed and are truly humbled by our continued opportunities to serve private and public sector entities with their technology needs to the growing VTX1 family,” commented Responsive Technology Partners’ CEO Steven McComas, MPA, MBA, CGMA, CPA.

With the recent acquisition of San Antonio-based Invisible.technology, Responsive Technology Partners has extended its IT solutions offerings to Texas, in addition to its Georgia, Florida, North Carolina, and Virginia markets. “Partnering with Responsive Technology Partners to deliver I.T.

Support services to our customers in the greater San Antonio and Austin area will allow VTX1 Internet and the VTX1 Family of Companies such as Rock Solid Internet to provide services many of our customers are asking for. The partnership will allow us to provide the very best IT and managed services solutions to our customers. From point-of-sale technology to cybersecurity services to camera systems and other added services, Responsive Technology Partners will add immediate value to our customers businesses.” said Patrick McDonnell, VTX1 Internet CEO. “Together, working as one team, we will unlock the full potential of value-added services and place our clients on the best path for success in the new digital business landscape.”

Responsive Technology Partners is a major leader in the MSP industry, having achieved growth both organically and by acquisition means. Joint venture partnerships include Pineland Telephone Cooperative and Wilkes Communications, as well as mergers with First Service Carolina, Compunet LTD, and Professional Network Services to create a unified powerhouse in the IT support space. Since 2020, Responsive has been recognized by Inc. 5000 four consecutive times in the categories “Fastest growing I.T. Management companies in the Nation” and “Fastest growing privately-held companies in the Nation”.

For more information, visit our website: www.responsivetechologypartners.com

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